RESULTS UPDATE



Friday, January 19, 2024 FBMKLCI: 1,479.18

Sector: Oil & Gas

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Pantech Group Holdings Berhad

3QFY24 Dragged by Less O&G Projects

TP: RM1.18 (+37.1%) Last Traded: RM0.90

BUY (ESG: $\star\star\star\star$)

Ong Tze Hern

Tel: +603-2167 9730

thong@ta.com.my

www.taonline.com.my

Review

- Pantech Group Holdings Bhd (PANTECH) registered a poorer performance in 3QFY24 both QoQ and YoY. 9MFY24 core net profit of RM69.8mn (-15.2% YoY) came in within our but below consensus' expectations at 73% of ours and 68% of consensus' full-year forecasts.
- The group declared a third interim dividend of 1.5 sen/share (3QFY23: 1.5 sen/share), bringing the YTD DPS to 4.5 sen (9MFY23: 4.5 sen).
- YoY: 3QFY24 revenue plunged 26.2% YoY dragged by both softer sales demand from local oil and gas projects for the Trading Division (-32.9% YoY) as well as lower ASP and lower demand for stainless steel products for the Manufacturing division (-20.6% YoY). We understand that the tenders for major oil and gas (O&G) projects such as the Pengerang Integrated Petroleum Complex (PIPC) have been delayed. On the back of revenue decline, quarterly PBT dropped 41.8% YoY. Similarly, 9MFY24 revenue and PBT slipped 14.8% YoY and 19.2% YoY respectively due to the same reasons mentioned above.
- QoQ: 3QFY24 revenue dropped 11.6% QoQ mainly attributed to lower demand in both divisions. Notably, poorer product mix in the Trading division led to 3.3%-pts drop in the operating margin QoQ to 8.3% in 3QFY24. Consequently, PBT dipped 27.0% QoQ.

No changes to our earnings forecasts.

Outlook

- We expect 4QFY24 results to be flattish or only improve slightly QoQ due to less major O&G projects locally. Nonetheless, the group should register better performance in FY25 as the tenders for major projects such as PIPC are expected to commence in mid-2024.
- As one of the largest one-stop providers for pipes, valves and fittings (PVF) in Malaysia, we are sanguine on the long-term outlook of PANTECH as Malaysia aspires to move up the value chain from basic to specialty chemical under the National Industrial Master Plan 2030.
- PANTECH presents as an attractive dividend play, potentially offering 6.7% dividend yield for FY24-FY26 supported by free cash flow yield of above 15%.

Valuation

Reiterate Buy with an unchanged TP of RMI.18/share based on 10x CY24 EPS.

Share Information	
Bloomberg Code	PGHB MK
Stock Code	5125
Listing	Main Market
Share Cap (m)	829.6
Market Cap (RMm)	746.7
52-wk Hi/Lo (RM)	0.93/0.71
12-mth Avg Daily Vol ('000)	1,657.2
Estimated Free Float (%)	50.0
Beta	1.4
Major Shareholders (%)	

CTL Capital - 18.8 GL-Management - 12.5

Hong Leong Co - 3.4

Forecast Revision (%)			
	FY24	FY25	
Forecast Revision (%)	0.0	0.0	
Net profit (RM mn)	95.9	98.5	
Consensus	102.0	111.3	
TA/Consensus	94	89	
Previous Rating	Buy (Maintained)		
Consensus Target Price (RM)	1.2	.6	

Financial Indicators		
	FY24	FY25
Net debt/equity (x)	0.0	Net Cash
ROA (%)	7.9	7.6
ROE (%)	11.1	10.8
NTA/Share (RM)	1.0	1.1
P/NTA (x)	0.9	0.8

Scorecard		
	% of FY	
vs TA	73	Within
vs Consensus	68	Below

Share Performance		
Price Change (%)	PANTECH FB	MKLCI
I mth	0.0	0.9
3 mth	4.0	2.3
6 mth	19.2	5.4
I2 mth	10.4	(1.1)

(12-Mth) Share Price relative to the FBMKLCI



1. 2 9777 5500 Brazil 5511 2395 5000 Europe 44 20 7330 7500 Germanu 49 59 2204 4888 8900 Bingapara 88 6212 1000 U.S. 1 212 318 2000 Centurish 591 746151 HT GHT-0 00 H904-4259-172 10

Source: Bloomberg



Figure 1: 3QFY24 Quarterly Results Analysis

FYE Feb (RM mn)		3QFY23	2QFY24	3QFY24	QoQ (%)	YoY (%)	9MFY23	9MFY24	YoY (%)
Revenue		299.9	250.4	221.4	(11.6)	(26.2)	840.6	716.6	(14.8)
Core EBITDA		50.6	41.9	33.2	(20.7)	(34.4)	133.7	114.6	(14.3)
Depreciation & Amorti	sation	(4.5)	(5.2)	(4.9)	(4.1)	10.6	(13.6)	(15.1)	11.5
Net Finance Cost		(2.5)	(1.9)	(1.9)	(1.2)	(25.5)	(5.6)	(5.8)	2.9
Associate & JV		0.1	0.1	0.1	(21.5)	(10.6)	0.4	0.3	(34.1)
EI		3.0	2.3	0.8	(67.3)	(74.8)	9.7	6.8	(30.4)
PBT		46.7	37.2	27.2	(27.0)	(41.8)	124.6	100.7	(19.2)
Tax Expense		(12.0)	(8.8)	(6.0)	(31.4)	(49.7)	(32.5)	(24.1)	(25.8)
Minority Interests		0.0	0.0	0.0	n.m.	n.m.	0.0	0.0	n.m.
Net Profit		34.7	28.4	21.2	(25.6)	(39.0)	92.1	76.6	(16.8)
Core Net Profit		31.6	26.1	20.4	(21.8)	(35.5)	82.3	69.8	(15.2)
Core EPS	(sen)	3.9	3.2	2.5	(22.0)	(36.1)	10.0	8.4	(15.8)
DPS	(sen)	1.5	1.5	1.5	0.0	0.0	4.5	4.5	0.0
					%-points	%-points			%-points
Core EBITDA Margin	(%)	16.9	16.7	15.0	(1.7)	(1.9)	15.9	16.0	0.1
PBT Margin	(%)	15.6	14.9	12.3	(2.6)	(3.3)	14.8	14.1	(8.0)
Core Net Margin	(%)	10.5	10.4	9.2	(1.2)	(1.3)	9.8	9.7	(0.1)

Figure 2: 3QFY24 Quarterly Segmental Analysis

	, ,		,						
FYE Feb (RM mn)		3QFY23	2QFY24	3QFY24	QoQ (%)	YoY (%)	9MFY23	9MFY24	YoY (%)
Revenue									
Trading of Pipes, Fitting & Flanges		173.5	146.0	116.5	(20.2)	(32.9)	443.8	411.1	(7.4)
Manufacturing of Pipe Fittings		162.1	132.5	128.7	(2.9)	(20.6)	492.1	390.9	(20.6)
Investments & Management		26.9	13.8	13.8	(0.0)	(48.5)	28.7	28.5	(0.6)
Sub-total		362.5	292.3	259.0	(11.4)	(28.5)	964.6	830.5	(13.9)
Inter-segment elimination		(62.5)	(41.9)	(37.6)	(10.4)	(39.9)	(124.0)	(113.9)	(8.1)
Total		299.9	250.4	221.4	(11.6)	(26.2)	840.6	716.6	(14.8)
Operating Profit									
Trading of Pipes, Fitting & Flanges		14.7	16.9	9.6	(43.1)	(34.5)	44.3	42.5	(4.0)
Manufacturing of Pipe Fittings		34.1	21.9	18.9	(13.5)	(44.5)	85.4	62.7	(26.5)
Investments & Management		26.5	13.4	13.5	1.0	(48.9)	27.1	27.4	1.4
Sub-total		75.3	52.2	42.1	(19.4)	(44.1)	156.7	132.7	(15.3)
Inter-segment elimination		(26.1)	(13.2)	(13.1)	(0.6)	(50.0)	(26.9)	(26.5)	(1.6)
Total		49.1	39.0	29.0	(25.7)	(41.0)	129.8	106.2	(18.2)
Operating Margin					%-points	%-points			%-points
Trading of Pipes, Fitting & Flanges	(%)	8.5	11.6	8.3	(3.3)	(0.2)	10.0	10.3	0.4
Manufacturing of Pipe Fittings	(%)	21.0	16.5	14.7	(1.8)	(6.3)	17.4	16.1	(1.3)



Figure 3: Earnings Summary

FYE Feb (RM mn)		FY22	FY23	FY24E	FY25F	FY26F
Revenue		751.5	1,037.8	1,032.7	1,075.6	1,113.8
Core EBITDA		121.5	181.0	157.5	161.1	165.8
Core EBITDA margin	(%)	16.2	17.4	15.3	15.0	14.9
Pretax Profit		96.7	155.6	129.6	133.0	138.5
Net Profit		71.8	115.6	95.9	98.5	102.5
Core Net Profit		72.0	115.8	95.9	98.5	102.5
Core EPS	(sen)	9.3	14.1	11.6	11.9	12.4
Core EPS growth	(%)	132.2	52.2	(18.0)	2.7	4.1
PER	(x)	9.7	6.4	7.8	7.6	7.3
DPS	(sen)	4.0	6.0	6.0	6.0	6.0
Dividend yield	(%)	4.4	6.7	6.7	6.7	6.7

Stock Recommendation Guideline

BUY: Total return within the next 12 months exceeds required rate of return by 5%-point.

HOLD : Total return within the next 12 months exceeds required rate of return by between 0-5%-point.

SELL: Total return is lower than the required rate of return.

Not Rated: The company is not under coverage. The report is for information only.

Total Return is defined as expected share price appreciation plus gross dividend over the next 12 months. Gross dividend is excluded from total return if dividend discount model valuation is used to avoid double counting.

Required Rate of Return of 7% is defined as the yield for one-year Malaysian government treasury plus assumed equity risk premium.

ESG Scoring & Guideline

	Environmental	Social	Governance	Average
Scoring	***	***	***	****
Remark	Sustainability measures in terms of safeguarding environment are in place.	Moderate CSR activities. Lacks disclosure on availability of structured human resource policies.	Transparent in corporate disclosures. Combative stance against corruption.	

***** (280%) : Displayed market leading capabilities in integrating ESG factors in all aspects of operations, management and future directions.

*** (60-79%): Above adequate integration of ESG factors into most aspects of operations, management and future directions.

*** (40-59%): Adequate integration of ESG factors into operations, management and future directions.

** (20-39%): Have some integration of ESG factors in operations and management but are insufficient.

★ (<20%) : Minimal or no integration of ESG factors in operations and management.

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As of Friday, January 19, 2024, the analyst, Ong Tze Hern, who prepared this report, has interest in the following securities covered in this report:

(a) nil

Kaladher Govindan - Head of Research

TA SECURITIES HOLDINGS BERHAD 197301001467 (14948-M)

A Participating Organisation of Bursa Malaysia Securities Berhad

Menara TA One | 22 Jalan P. Ramlee | 50250 Kuala Lumpur | Malaysia | Tel: 603 – 2072 1277 | Fax: 603 – 2032 5048 www.ta.com.my